

# Added value rewarded with record visitor numbers

*Some 6800 trade visitors to Solids Dortmund got to see the latest trends and hear high-calibre lectures on scientific and practical topics*

Dortmund, 17.05.2017: The eighth edition of Solids Dortmund broke all previous visitor records. Organiser Easyfairs attracted this large, expert audience at least partly through the offerings of its high-quality lecture programme, which enriched the experience of visitors and exhibitors alike. Throughout the event, representatives from business and academia continually presented information relevant to technologies for granules, powders and bulk solids materials on three lecture stages. Industry experts discussed industry trends and technologies, both in theory and in practice. By the end of the two trade show days, the organiser had counted 6731 visitors, 3% more than the previous edition heretofore.

"We found the lecture programme exceptionally interesting this time, with outstanding and highly relevant talks and panel discussions. We learned about the latest trends and developments from qualified experts," reports Gerd Lampel, Consulting Engineer. "We especially liked the Guided Tours, where we could meet potential business partners in a kind of 'speed-dating' format," said Julian Wolters, Executive Manager of the company PZW Gebr. Seibel GmbH & Co. And Theo Beermann, Senior Engineer BU Steel from thyssenkrupp, praised "the excellent balance of small and large suppliers, as well as the good mix of national and international exhibitors." These visitor statements accurately reflect the organiser's original intent. With 6731 visitors and 500 exhibitors, Easyfairs has again topped its own records - for the eighth time.

But the onsite visitor survey showed that Solids Dortmund 2017 excelled not only in quantity but also in quality: 92% of visitors rated the show as "good" or "very good", while 94% of exhibitors said the show was a "significant sales platform" and a "must-attend event". Both groups identified as a show highlight the lectures on the open stages of the Innovation and Solution Centres. There, experienced experts presented on the latest technologies for granules, powders and bulk solids at both theoretical and practical levels. The diverse topics were illustrated through use cases and best practices, as well as the latest from science and research.

### **Guided Tours featured visits to the stands of key exhibitors**

For the topic of *Safe Transport of Powder and Bulk Solids in Potentially Explosive Environments*, Easyfairs was able to recruit a team from the renowned trade journal "Verfahrenstechnik" (Process Engineering). Chief editor Eva Linder curated a programme featuring high-profile speakers, including Fraunhofer IML and IAB Weimar on *Logistics FIX - Multimodal Bulk Transport, Bulk Material Simulations and Recycling of Construction Materials*, respectively. Professors and scientists presented state-of-the-art research and touched on many future-oriented subjects.

Another highlight were the Guided Tours through the exhibition, which was organised by Dr. Petra Strunk, chief editor at Bauverlag BV GmbH and which treated participants to ten-minute teasers at pre-selected exhibitor stands. This year, the focus areas of the Guided Tours were: *Filling, Mixing, Conveying, Screening and Crushing* and *Filtration, Dedusting, Moisture Measurement, Explosion Protection and Conveying*. The tours stopped at the stands of Siemens, RUD Chains and CADFEM, as well as Liebherr-Mischtechnik, Freudenberg Filtration Technologies and Keller Lufttechnik, among others.

### **Explosion demonstrations at the trade show**

The visitors also had the chance to experience exciting explosion demonstrations on the fairgrounds, with which the IND EX® e.V. promotes the importance of protection measures in the context of its third German Fire and Explosion Protection Congress. The keynote speeches and expert lectures on fire and explosion protection, including an excursion to the Signal Iduna Park and Guided Tours through the Solids exhibition, were well-received by the 70 conference attendees. The conference organisers and Easyfairs plan to run the congress again in the fall of 2018.

### **1100 guests at the evening event with award ceremony**

For the first time, the evening event for exhibitors, visitors and conference participants took place on 10 May in the arena of the neighboring Ice Sports Centre. 1100 guests - filling the hall right down to the last seat in the house - witnessed the bestowal of the two show awards on FTK Förderbandtechnik Kilian GmbH (Solids) and Spaleck GmbH & Co. KG (Recycling-Technik).

Melanie Kilian from the FTK and Andreas Ahler, Managing Director of Spaleck, accepted the prizes of EUR 5,000 each. "A very, very warm thank you for this acknowledgement!" said Managing Director Andreas Ahler on behalf of his team from Spaleck GmbH & Co. KG. "We'll donate the prize money to the kids at the 'Casa Dorca' children's house in Romania." The project provides a home for orphaned children.

With its modular design and extensive show programme, Solids Dortmund has become one of the most important trade shows for granules, powders and bulk solids technologies. Preparations are already underway for the next edition of Solids and Recycling-Technik, which will run concurrently on 7 & 8 November 2018 in Dortmund.

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## **Facts and information for 2018**

### **SOLIDS Dortmund in parallel with RECYCLING-TECHNIK Dortmund 2018**

Dates:	Wednesday and Thursday, 7 & 8 November 2018
Venue:	Messe Westfalenhallen Dortmund, Halls 4, 5, 6 + 7 Rheinlanddamm 200, 44139 Dortmund
Opening hours:	Wednesday, 9:00-17:00 Thursday, 9:00-17:00
Ticket price:	A two-day ticket costs €30 (valid for both shows)
Organiser:	Easyfairs Deutschland GmbH, Balanstr. 73 / Haus 8, 81541 München
Show websites:	<a href="http://www.solids-dortmund.com">www.solids-dortmund.com</a> / <a href="http://www.recycling-technik.com">www.recycling-technik.com</a>



## About SOLIDS Dortmund

SOLIDS Dortmund has established itself as a fixture in the diaries of industry professionals. It has become the most important business and innovation platform for bulk goods technologies, covering the entire value chain of process engineering for solids and powders technologies. On display are machinery and techniques for incoming goods as well as the handling (sieving, filtering, dosing, weighing, measuring) and processing (crushing, agglomeration, chilling, heating, separating, mixing) of solid goods, through to in-house mechanical or pneumatic conveyance and procedures for filling, packing, storage, transport and shipment of those goods. Solids technologies are important to such diverse industries as foodstuffs, chemicals, pharmaceuticals, cosmetics, plastics, metals, logistics, agriculture, construction and mining. Specialists and procurement professionals in these fields will find machinery, components and complete solution systems.

For further information, see [www.solids-dortmund.com](http://www.solids-dortmund.com)

## About RECYCLING-TECHNIK

RECYCLING-TECHNIK Dortmund ran for the fourth time; it is an important industrial trade show for recycling and environmental technology, as well as for urban mining. At the exhibition, 240 suppliers covered four halls presenting solutions from the entire spectrum of recycling technologies. The main thrust of the show is machinery and technical components for reclamation and environmentally-responsible disposal, especially: balers, shredding machines, sorting systems and crushers; sieving and separating machines; and conveyor systems. The solutions are designed for recycling organisations, recycling depots and disposal companies as well as for companies with in-house recycling facilities from the plastics, food processing, metal and construction industries, logistics, agriculture, chemicals and pharmaceuticals.

For further information, see [www.recycling-technik.com](http://www.recycling-technik.com)

The two shows are co-located. At the previous edition, on 10 & 11 November 2017, 500 exhibitors and 6731 visitors took part.

## SOLIDS European Series

With shows in Antwerp, Dortmund, Krakow, Moscow, Rotterdam and Zurich, the SOLIDS European Series counts as Europe's most extensive solids network. In total, across the six events some 1,100 exhibitors will meet with 15,000 trade visitors:

SOLIDS Russia 2017	6 & 7 June 2017	Expocentre Moscow
SOLIDS Rotterdam 2017	4 & 5 October 2017	Rotterdam Ahoy
SOLIDS Kraków 2017 / SyMas	18 & 19 October 2017	EXPO Kraków
SOLIDS Zurich 2018	7 & 8 February 2018	Messe Zürich
SOLIDS Antwerp 2018	17 & 18 October 2018	Antwerp Expo
SOLIDS Dortmund 2018	7 & 8 November 2018	Messe Westfalenhallen Dortmund



## About Artexis Easyfairs

Artexis Easyfairs enables communities to "visit the future" at must-attend events that anticipate their needs and present solutions in the ideal format.

Through **Easyfairs**, the Group currently organises more than 200 events in 19 countries (Algeria, Austria, Belgium, China, Denmark, Emirates, Finland, France, Germany, the Netherlands, Norway, Portugal, Singapore, Russia, Spain, Sweden, Switzerland, the United Kingdom and the United States).

In the DACH region alone, Easyfairs organises Automation & Electronics (Zurich); Empack (Zurich); Label&Print (Berlin and Zurich); Logistics & Distribution (Zurich); Maintenance (Dortmund, Stuttgart and Zurich); Packaging Innovations (Berlin and Zurich); Pumps & Valves (Dortmund and Zurich); Recycling-Technik (Dortmund) and Solids (Dortmund, Zurich and Moscow).

And through **Artexis**, it manages 11 events venues in the Benelux and Nordic regions (Ghent, Antwerp, 2 venues in Namur, Mechelen-Brussels North, Mons, Hardenberg, Gorinchem, Venray, Stockholm and Malmö). The Group employs more than 700 people and expects to generate revenues in excess of €167 million for its financial year 2016-2017.

Artexis Easyfairs strives to be the most adaptable, agile and effective player in our industry by employing committed individuals, deploying the best marketing and technology tools, and developing strong brands. Visit the future with Artexis Easyfairs.

For more information, visit our website [www.easyfairs.com](http://www.easyfairs.com)

### 'Casa Dorca' children's home in Romania

As of this writing, 22 children between the ages of 3 and 21 years live at this charitable orphanage, where volunteers strive to ensure them a better future. Andreas Ahler puts it this way: "It's very moving to see the joy in the kids' faces and to witness how much love and engagement the volunteers invest in them. When we visited the home last year, everyone immediately felt the drive to help." Today, the entire team from Spaleck supports the children's home through regular in-kind and cash donations.

#### Your Easyfairs contacts

Daniel Eisele  
Show Director / Group Event Director  
Tel. +49 (0)89 127 165 118  
daniel.eisele@easyfairs.com

Ina Sunkel  
Marketing Manager  
Tel. +49 (0)89 127 165 127  
ina.sunkel@easyfairs.com

Easyfairs Deutschland GmbH  
Balanstr. 73, Haus 8  
81541 München  
www.easyfairs.com

