

# SOLIDS EUROPEAN SERIES™

SCHÜTTGUT • SOLIDS • SYMAS



The European showcase for bulk solids processing, storage & transport



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# SAFETY, EFFICIENCY & COST-EFFECTIVENESS

**SCHÜTTGUT / SOLIDS / SYMAS** is the bulk solids processing, storage & transport trade show that takes you to the heart of the market – but with a single, easy format at every venue.

Altogether 900 exhibitors take part in our five editions at Antwerp, Basel, Dortmund, Kraków and Rotterdam, making SOLIDS the premier European event in the sector.

*We bring the show to the market.*

As such it is a great opportunity for the local solids community to network, share ideas and get updated on the latest trends and technologies – without having to travel long distances.

*voices from the show floor...*

**“I discovered lots of innovative products.”**

Thorsten Siegmann-Nottrott, KWS Saat AG

**“SCHÜTTGUT is a compact and focused show – it is perfect for any visitor who like me has little time”**

Walter Hummes, BK Giulini GmbH

**I am going to visit SCHÜTTGUT on a regular basis.”**

Joerg Burdeska, BP Gelsenkirchen GmbH

**“Everything was wonderful; the trade show is compact, time-effective and has a great atmosphere.”**

Dieter Zinsser, FAUDI



# THE VISITORS

## Who visits the SOLIDS EUROPEAN SERIES™?

When we launched the SOLIDS EUROPEAN SERIES™ we made it a priority to find venues that were within easy reach of maritime or inland ports and other bulk cargo facilities. Most of the visitors to SCHÜTTGUT, SOLIDS and SYMAS come from within a 200 km radius. They include professionals who play a key or deciding role in their companies' purchasing decisions and are motivated to keep ahead of the global competition.

Visitors to SOLIDS are almost exclusively decision makers and purchasers.



**Job functions include...** Construction managers and engineers, control engineers, industrial designers, process managers and engineers, production and manufacturing managers and engineers, plant and operations managers, purchasers, quality control managers, research & development managers and technicians, construction engineers, quality control, consultants and agents.

*industries represented include...*

- Agriculture
- Animal feed
- Chemicals
- Coal, biomass & biofuels
- Construction
- Dairy, food & beverages
- Fertilisers
- Glass & ceramics
- Mechanical engineering
- Minerals, quarrying & aggregates
- Paper & pulp
- Petrochemicals
- Plastic & rubber
- Soap & cosmetics
- Waste & recycling

# THE EXHIBITORS

## Who exhibits at the SOLIDS EUROPEAN SERIES™?

There is only one real criterion for exhibiting at SCHÜTTGUT, SOLIDS, and SYMAS and it is simply the desire to do business.

In practice, most exhibitors offer machinery and equipment, containers, information systems and consultancy services used in the processing, handling, quality control, packaging, transportation and storage of any dry particulate matter and bulk solids.

Exhibitors particularly appreciate the time & cost-effective easyFairs format: shows last two days and require minimal preparation – this also makes it easy to take part in several or indeed all editions of the SOLIDS EUROPEAN SERIES™.

# MEDIA & PARTNERS

SOLIDS EUROPEAN SERIES™ partners in the bulk solids ecosystem include some of the leading pan-European and national trade media titles together with key professional associations.



voices from the exhibition stands...

**“We got 51 enquiries over the two days. We’re delighted with the concept.”**

Keith Simpson, Marketing Manager, Spiroflow Ltd.



**“We are particularly keen on the straightforward easyFairs concept. The standard modules keep costs relatively low so there is a high ROI.”**

P. De Haas, Managing Director GERICKE bv

**“We established numerous interesting contacts. The duration of the event was optimal, as it did not distract us for too long from our usual business.”**

Zdzisław Niewinski, Owner, Elektroniczne Wagi Przemysłowe

**“easyFairs® SOLIDS is an excellent trade show which provides a lot of opportunities to expand your new business contacts and maintain existing partnerships.”**

Rob Spierenburg, Sales Engineer, DMN-WESTINGHOUSE

**“We spoke with at least 60 interesting leads and we are now doing concrete business with two-thirds of them. We seem to be closing one deal after the other!”**

René Meijerink, PROSYSTA

**“We greatly enjoyed the fair’s underlying concept: time & cost-effective, yet intense. The personnel servicing the fair was competent and helpful.”**

Wojciech Labacki, R&D and Marketing Division Director, Spomasz-Wronki Grupa SFPI Sp. z o.o.

# LEARNSHOPS™

Along with the exhibition, every edition of SCHÜTTGUT, SOLIDS and SYMAS includes an exciting and informative programme of free learnShops™ seminars and other content.

For bulk solids processing and handling professionals, this provides a fantastic opportunity to learn from local and international speakers about technical developments and best practices. The format enables direct face-to-face contact with industry experts who present their knowledge and experiences.

And the focus is very much on practical information that helps you to increase efficiencies, reduce costs and improve plant safety.

Exhibitors and guests are invited to the After-Show Mixer at the end of day one of each edition of the SOLIDS EUROPEAN SERIES™.

## *2011 learnShops topics...*

- Maintaining the flow of storage operations
- Simulations of loose material management process
- Moisture measurement in non-homogeneous solids
- Automation of logistics processes
- Security equipment and personal safety measures
- Risk assessment for explosive hazards
- Dust explosion characteristics (demo)
- Cleaning of wet and dry powder plants
- How to optimise spray drying
- Computer aided engineering for particulate flows
- How to troubleshoot pneumatic conveyors
- Understanding and implementing ATEX standards
- Latest developments in mixing, agitating & blending technology



# **SOLIDS EUROPEAN SERIES™**

## **SOLIDS ANTWERP**

6 & 7 April 2011

2011 sees the sixth edition of this highly successful event at Antwerp, Europe's largest petrochemicals centre.

## **SCHÜTTGUT BASEL**

4 & 5 May 2011

Basel is one of Europe's most important industrial clusters for pharmaceuticals, chemicals and other process industries.

## **SCHÜTTGUT DORTMUND**

18 & 19 May 2011

Dortmund is at the very heart of the Ruhr industrial region and home to Europe's largest canal port.

## **SOLIDS ROTTERDAM**

5 & 6 October 2011

Rotterdam is the world's largest port and logistics hub and is also Europe's largest transit point for bulk cargoes.



# CONTACTS

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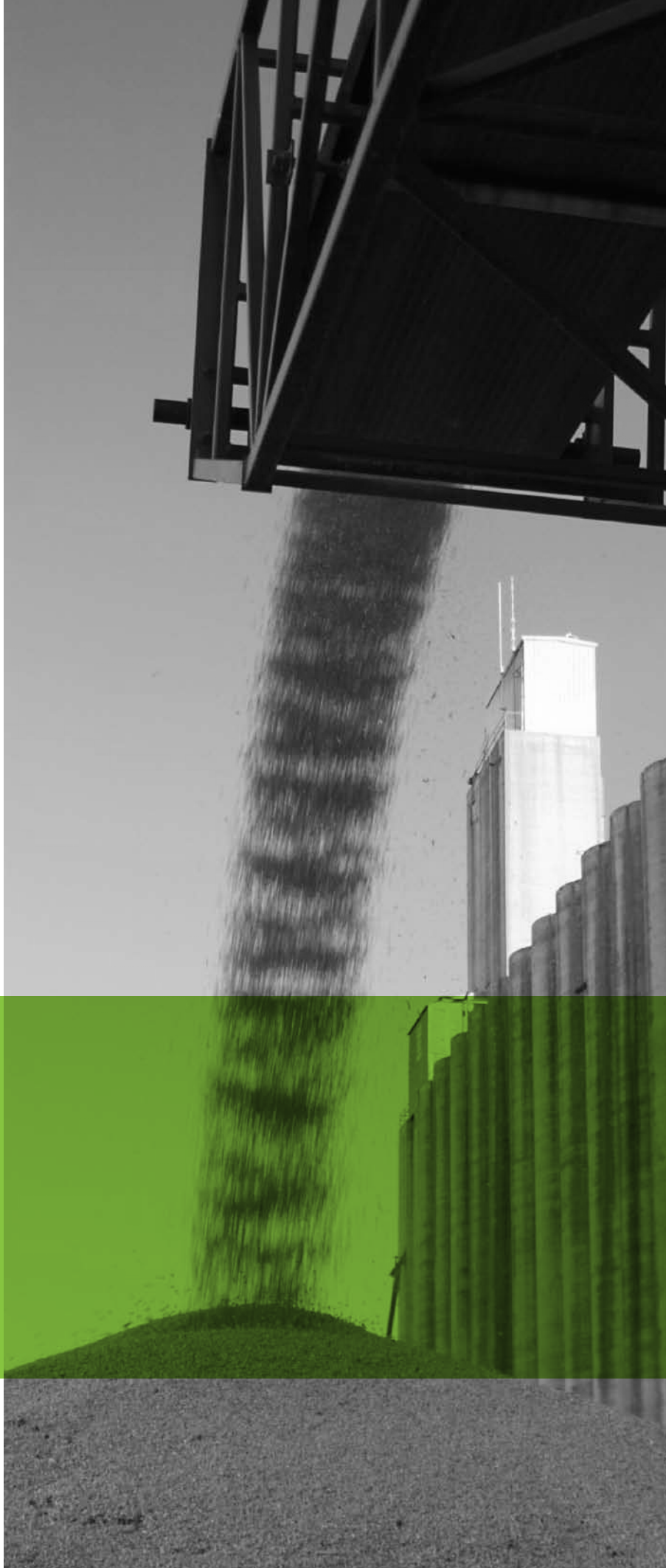
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About easyFairs®

easyFairs is Europe's leading organiser of time & cost-effective trade shows and is part of the Artexis Group.

**For more information visit us at [www.easyfairs.com/solids](http://www.easyfairs.com/solids)**