

REPORT – TRADE FAIR SUMMARY

The first edition of **easyFairs® SYMAS** took place **on 2 and 3 December 2009 in Kraków**. This was Poland's first trade fair devoted especially to the handling, storage and processing of loose and bulk materials.



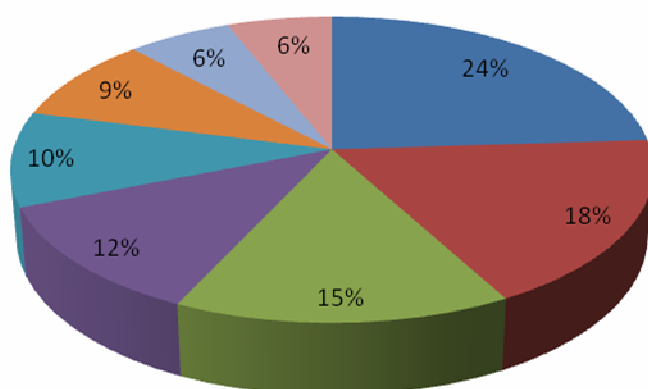
56 exhibitors from Poland, Germany, Belgium and the Netherlands presented their products at easyFairs® SYMAS Kraków 2009.

Over the course of two days, the exhibitors presented a diverse and interesting offer of products and services for the loose and bulk materials industry, i.e. machines, product innovations and technological solutions. Primarily, these included verification instruments, filtering devices, separating equipment, transportation devices and control and measurement equipment. The thematic scope of the event and its industry focus combined to make the show a great success and were awarded high marks by the visitors, who mainly represented the mechanical, construction, chemical and food industries. The visitors praised the event for the opportunities it presented for establishing a variety of valuable business contacts all in one place and at one time, for the excellent organisational preparation, as well as for the event topic itself, which so far had never been undertaken in Poland.

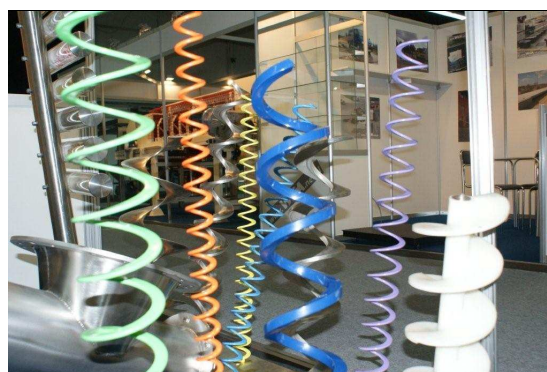
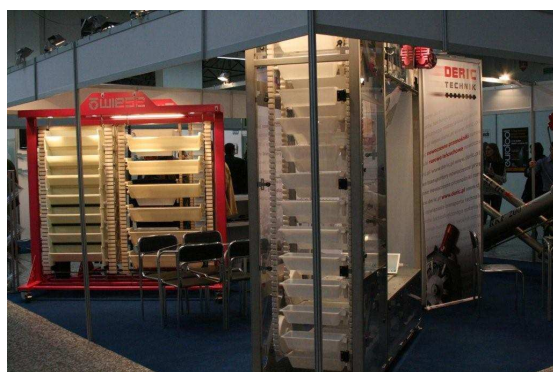
The event was co-located with the 1st National Conference devoted to loose and bulk materials, Powder&Bulk, organised by the Vogel Business Media publishing house.

EXHIBITORS

COMPANIES FROM THE FOLLOWING SPECIALIST AREAS PRESENTED THEIR MACHINES AND EQUIPMENT:



- Verification, filtration and separation equipment
- Logistics and transportation (e.g. belts and conveyors)
- Control and measurement equipment (e.g. detectors, sensors and scales)
- Storage and warehousing (e.g. silos)
- Grinding, crumbling and mixing machines
- Drying machines



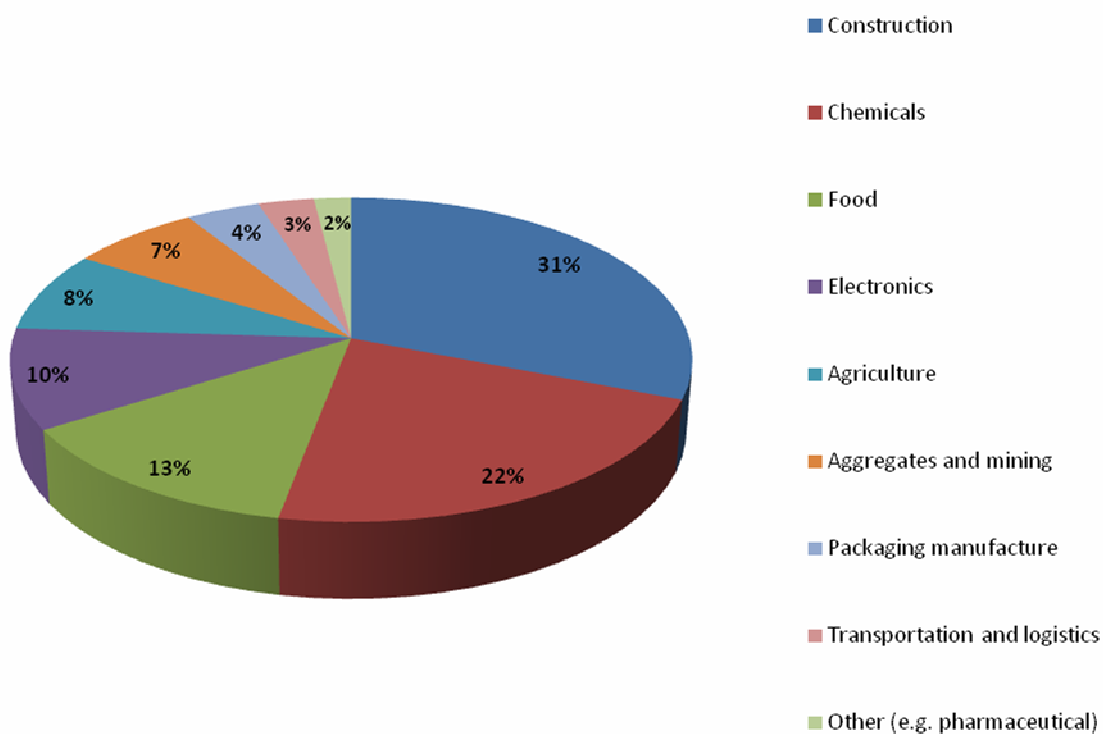
LIST OF EXHIBITORS:

- AC Egypt
- AGH University of Science and Technology in Kraków
- Artur Loibl GmbH
- ASZ s.c.
- Auto-Tec Company
- Bitzer Wiegetechnik GmbH
- Centrum Taśm i Pasów Szczepan Jurek
- Cereus Wena
- Cintasa S.A.
- Comex Polska Sp. z o.o.
- Dantherm Filtration Sp. z o.o.
- Deric Technik
- Eko Cykl Organizacja Odzysku S.A.
- El Esraa
- Elektroniczne Wagi Przemysłowe
- EZM Industrie – Und Fördertechnik GmbH
- Filtropol S.C.
- Gdańskie Usługi Metrologiczne Sp. z o.o.
- Gummi-Sticker
- Hecht Technologie GmbH
- Jacob GmbH & Co.
- Jaudt Dosierttechnik GmbH
- Kamika Instruments s.c.
- KS Kneissl & Senn Technologie GmbH
- Marsa
- MCV
- Nerak GmbH Fördertechnik
- Netter Vibration Polska Sp. z o.o.
- Newtech Engineering Sp. z o.o.
- Nivelco Poland Sp. z o.o.
- Oli GmbH
- P.P.U.H. Waga
- P.U.I. Rialex Sp. z o.o.
- P.U.P. Tip-Topol Sp. z o.o.
- PHU Colmex Sp. z o.o.
- Poittemill
- Powder&Bulk
- Progress Wagotronic S.A.
- Pro-Organika Sp. z o.o.
- Przedsiębiorstwo Wdrażania Innowacji “Inwet” S.A.
- Przedsiębiorstwo Wielobranżowe Drewmax T. Sąsiadek i Wspólnicy SJ
- Rataj A.S.
- SCE Silo Construction and Engineering
- Schmidt Seeger GmbH
- Schrage Rohrkettensystem GmbH Conveing Systems
- Spomasz – Wronki SFPI Sp. z o.o.
- Targi w Krakowie Sp. z o.o.
- Technika Instalacyjna Top-Projekt Sp. z o.o.
- Tessa Wolff i Synowie SJ
- V.A.V. Aandrijvingen B.V.
- Wakro Sp. z o.o.
- Wielkopolskie Przedsiębiorstwo Inżynierii Przemysłowej
- Wiese Förderelementte GmbH
- Zach Metalchem Sp. z o.o.

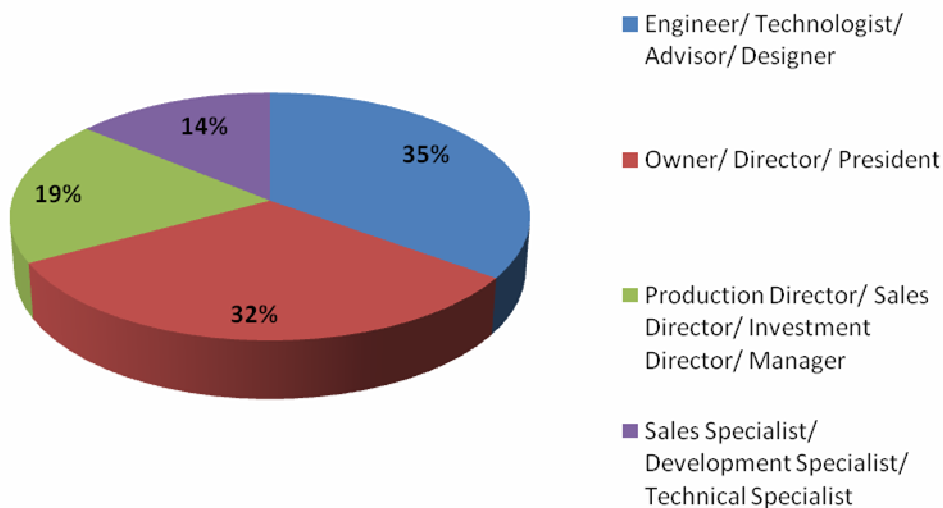
“We greatly enjoyed the fair’s underlying concept: time and cost-effective, yet intense. The personnel servicing the fair was competent and helpful.” Wojciech Labacki, Research, Development and Marketing Division Director, Spomasz – Wronki Grupa SFPI Sp. z o.o.

VISITORS

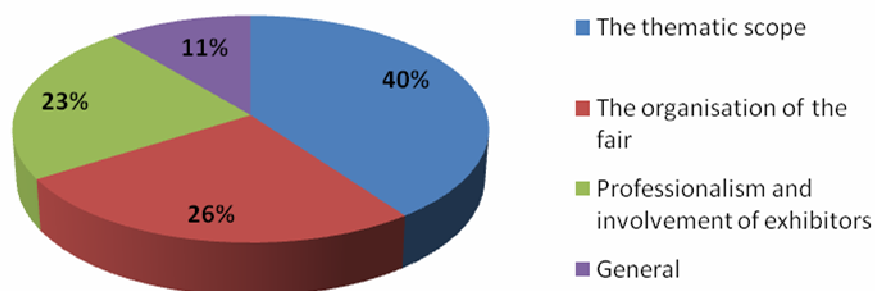
easyFairs® SYMAS WAS VISITED BY REPRESENTATIVES OF THE FOLLOWING BRANCHES OF INDUSTRY:



VISITORS TO easyFairs® SYMAS HELD THE FOLLOWING POSITIONS IN THEIR COMPANIES:



WHAT THE VISITORS MOST LIKED ABOUT easyFairs® SYMAS:



"I would like to express my satisfaction with the show, due to the fact that the visitors were mostly specialists in their industries and were interested in specific solutions. We established numerous interesting contacts which, I hope, will continue to develop to our mutual benefit. In my opinion, the duration of the event was optimal, as it did not distract us for too long from our basic activities. At the same time, there was enough time to establish contacts for potential cooperation." **Zdzisław Niewiński, Owner, Elektroniczne Wagi Przemysłowe.**

easyFairs® SYMAS was visited by representatives of the following enterprises:

Aufbereitungstechnik GmbH	Project Management
Bakal	Managing Director
Biosystem	Waste Management Specialist
Brinkman Polska	Marketing Manager
Budostal 5	Supply Director
Cargill Polska Sp. z o.o.	
Chemadex SA	Senior Designer
Dramers SA	President
Ellimetal Polska Sp. z o.o.	Sales Director
ELTUR-WAPORE Sp zo.o.	Division Manager
Energoprojekt Gliwice	General Designer
Entro Holdings	President of the Board
ERAI Poland	Project Manager
ESPEFA Chemiczno-Farmaceutyczna Spółdzielnia Pracy	Chief Technologist
Euro Beton Sp. z o.o.	President of the Board
Fabing Sp. z o.o.	Development Director
Ferrero	Maintenance Specialist
FOSFAN SA	President of the Board

Górka Cement Sp. z o.o.	Director General
IMI International Sp z o.o.-oddział NORGEN	Sales Engineer
Inco-Veritas SA	Maintenance Manager
Inowap	Owner
Katoen Natie	Sales Manager
Keram Sp. z o.o.	President
Konimpex	Director General
Kreisel	Kaliska Division Director
K-Torn Switzerland	Regional Sales Manager
LAFARGE Gips Sp. z o.o	Automatics Engineer
LAFARGE Kruszywa i Beton	Logistics Specialist
Magnezyty "Grochów" SA	Maintenance Division Manager
MARKOchem Sp. z o.o.	Product Manager
Metalplast - Kraków	President of the Board
METAZET Sp. z o.o.	Owner
Metso Minerals	Sales Director
MITECH CHEMIA BUDOWLANA S.C.	President
POCH SA	Production Coordinator
Poltegor Instytut Górnictwa Odkrywkowego	Technology and Exploitation Division Manager

"In my opinion the fair, despite the small crowds, fulfilled our expectations. There were very few people who were just 'taking up space'. The people who came to our stand were genuinely interested in specific subjects." **Sebastian Piechota, Dantherm Filtration Sp. z o.o.**

Port Handlowy Świnoujście	
PPHU Bomilla Sp. z o.o.	Technical Director
Profarb I Sp. z o.o.	Design Engineer
PROMAG SA	Division Director
PSI Laser Polska	Product Manager
Reckitt Benckiser Production Poland Sp. z o.o.	Project Engineer
REGIS Sp. z o.o.	Manager of production plants in Bochnia and Tarnów
Sandmix Sp. z o.o.	President of the Board
Sandomierski Ogrodniczy Rynek Hurtowy SA	President of the Board
Śląska Wytwórnia Wódek Gatunkowych „POLMOS” SA	Production Director
SolidExpert	Sales Director
Specodlew Sp. z o.o.	Marketing Department Manager
Synthos SA	PS sales division, Technical Advisor
Tech-Trading	Sales Manager
Wawel SA	Technologist
WIMA -Wytwórnia Pasz i Koncentratów	Owner
Zakłady Chemiczne Alwernia SA	Production Preparation Manager
ZGK Organizacja odzysku BIOSYSTEM SA	Waste Management Specialist
ZPOW Vortumnus Sp z o.o.	Technical Director

An integral part of every easyFairs® trade show are the free learnShops™ – content-rich seminars and mini-workshops. Throughout easyFairs® SYMAS 2009, publishers' representatives held interesting presentations regarding new products on the market and advancements in industry technologies – all emphasising practical application to business.

2009 learnShops™ programme:

02.12 (Wednesday)

11:00 a.m. Przedsiębiorstwo Wdrażania Innowacji "INWET" S.A.:

Dynamic Aeration: Support for Collection of Loose Materials from Silos. Viktor Kryvenko

12:00 Newtech Engineering Sp. z o.o.:

Innovative Measurement of the Loose Materials' Levels: 3D. Witold Nantka

1:00 p.m. Centrum Taśm i Pasów Szczepan Jurek:

Cleaning Technology for Belt Conveyors. Łukasz Budziar

2:00 p.m. Eko Cykl Organizacja Odzysku S.A.:

Product Audit: A Practical Approach to the Obligation of Packaging Recycling and Utilisation.

Maciej Krzyczkowski

3:00 p.m. Elektroniczne Wagi Przemysłowe:

Conveyor Scales, Flow Meters. Zdzisław Niewiński

03.12 (Thursday)

11:00 a.m. Pro-Organika Sp. z o.o.:

1. Jacob Piping System: One System, Thousands of Possibilities. Andrzej Żelazo

2. Application of Vibration Techniques in Sieving, Sorting and Support for Transportation and Dumping of Loose Materials: Exemplified by OLI Vibrators. Wojciech Kwiczala

3. Dosing is an Art: Exemplified by Gericke Feeders. Andrzej Żelazo

12:00 Tessa Wolff i Synowie Sp. j.:

Explosion Risk Related to Transportation, Storage and De-dusting of Loose Materials. Andrzej Wolff, Ph.D., Eng.

1:00 p.m. Schmidt-Seeger GmbH:

Safe and Efficient Transportation of Loose Materials. Łukasz Armatys

2:00 p.m. Wielkopolskie Przedsiębiorstwo Inżynierii Przemysłowej:

Organisation and Automation of the Processing of Loose Products. Dariusz Stasik

 konferencja
powder & bulk
2009 2 grudnia
Kraków

On 2 December 2009 in Krakow, the **First Polish Powder & Bulk Conference, “Materiały Sypkie i Masowe”**, took place, organised by the editorial team of Powder&Bulk. The conference was attended by over 50 people representing Polish companies and research and scientific institutions. All participants and speakers were related to the loose and bulk materials industry.

The conference was full of news from scientific circles and presentations showing the most recent achievements and technologies of individual companies. The meeting was divided into three sessions: The first one encompassed presentations by Edward Michlowicz, Ph.D., Eng. (AGH University of Science and Technology, Department of Manufacturing Systems) entitled “Improvement Potential of Flow in Serial Structure Units”; by Bartosz Wolff from TESSA Biuro Inżynierskie entitled “Modern Solutions for the Loose Materials Industry (Anti-explosion Protection, Sorting Devices, Rotary Drums and Fluidised Beds)”; and by Artur Karwalski from Donaldson Polska Sp. z o.o. entitled “Industrial De-dusting Systems”. The second part was devoted to measurement issues, as well as transportation of loose materials. The following experts presented their papers: Michał Strach, Department of Mining Geodesy and Environmental Engineering: “Use of Modern Geodesy Technologies in the Stock-Taking of Loose Materials”; Robert Sowa, Przedsiębiorstwo Automatyzacji i Pomiarów INTROL Sp. z o.o.: “Industrial Measurement of Loose Materials”; Arkadiusz Kępa Ph.D. Eng., Department of Boilers and Thermodynamics: “Impact of Feed Granulation onto Separation in a Cyclone”; and Damian Homa, Kooperacja Polko Sp. z o.o.: “Pneumatic Transport Installation for Loose Materials in Variable Technological Conditions of the Industry”. During the third part, the participants became acquainted with presentations prepared by Jan Sidor from the Department of Manufacturing Systems: “Development of Powder Manufacturing Technology with the Use of Vibratory Mills”; Mieczysław Mysakowski, Mysak Group Sp. z o.o. spółka komandytowa “Big-Bag Systems”; and Thomas Weingartner, Wielkopolskie Przedsiębiorstwo Inżynierii Przemysłowej: “Negative Pressure Transport of Loose Products”.

*We hope that the conference becomes Poland's premiere opportunity for establishing contacts, learning about the newest research and exchanging best practices with companies operating in similar economic branches, and we expect that the conference topic and the issues discussed will enable companies to put the experiences, new ideas and innovative technological solutions they learn about here into practice at work. The conference finished with a constructive discussion, during which the participants voiced their willingness to continue organising the event in the years to come. In keeping with the participants' suggestions, the organisers are already planning the **Second Polish Powder & Bulk Conference**, which will most likely take place **1 and 2 December 2010 in Kraków, in parallel with next year's edition of easyFairs® SYMAS**. You are most welcome to join us!*

Conference Organisers



According to the analysis presented above, the idea of a trade show as proposed by easyFairs was well received both by the Polish exhibitors and the visitors who attended the show. This was determined primarily by the thematic scope of the event and by the trade professionals who visited the fair. Everything seems to indicate that an interesting and profitable event with industry focus has just emerged on the Polish trade fair scene. The next edition of easyFairs® SYMAS will take place on 1 and 2 December 2010, also in Kraków. Acknowledging the suggestions of numerous visitors who were also interested in *maintenance* issues, easyFairs® MAINTENANCE, a specialised trade show devoted to maintenance in industrial plants, will also take place at the same time in Kraków.

See you at the next easyFairs® trade show!

